#### MERCER MOLIVER WYMAN

# health on demand

Comprehensive study reveals the values, needs, desires, and trepidations of workersl and employersl when it comes to the future of health in general and the role of digital health in particular.

Designed to help companies make critical health care investment decisions over the next ve years.

#### About the study

#### What

Compares and contrasts worker views with those of C-suite and senior decision makers across nine sectors



**16,564** workers **1,300** senior decision makers



Seven mature (U.S., U.K., Canada, Italy, France, Netherlands and Singapore) and six growth markets (Brazil, China, Colombia, India, Indonesia and Mexico).



Fielded in June 2019

## Six key findings and implications

## Strong business case for digital health

26%

of workers say they are much less/less likely to move elsewhere if their employer promotes or sponsors digital health solutions in the workplace of employers believe an investment in digital health and

well-being solutions will have a positive impact on staff energy levels and 4/10 believe promoting or sponsoring digital health solutions will aid staff retention



of employers are very/somewhat likely to invest more in digital health in the next ve years

Implications: Digital health and well-being solutions will be of increasing importance in retaining, engaging and energizing workers

### **Workers value patient-centered solutions**

Out of a list of 15 digital health innovations, these three were rated valuable by the most workers

39%

App that helps nd the right doctor or medical care when and where I need it



Personal individual and family medical records that are electronic and portable 36%

Tele-medicine (remote videochat, text with a doctor or nurse) for a simple health issue like a rash or a cold

#### Low barriers to adoption; high trust in employers

of workers have some or a great deal of trust in their employer's

ability to keep their personal

health information secure

### High demand for a pro-health culture

44%

when **5 or fewer** health resources are offered, % of workers who believe their employer cares about their well-being



when **10 or more** health resources are offered, % of workers who believe their employer cares about their well-being

#### Four different worker segments to engage

"Sign me up" employees are the most eager to try digital solutions at work. Over a third of all US workers The four segments are distinguished by attitudes towards digital health innovations; level of con dence in employersponsored digital heath solutions; and the likelihood of staying with an employer offering these solutions.

(37%) are in this segment.

Sign me up	
Impress me	
Get me comfortable	
Not for me	

## **Stark differences between growth & mature markets**



of growth market respondents say they would have greater con dence in a digital solution if offered by their employer



of growth market respondents say they are much less/less likely to move elsewhere if their employer promotes or sponsors digital health solutions



**27%** of those in mature markets

Implications: More workers in growth markets are ready for digital health right now, but across all markets, workers are open to digital solutions that address their needs